



**NETWORK
SOLUTIONS**
Education & Commercial



The Cheltenham Ladies' College

The Cheltenham Ladies' College have been running a pupil laptop scheme for over 8 years. EAC were awarded the contract in 2008 and introduced a DELL laptop scheme for the first time at the College. Our staff worked closely with the school to select the right machines, making sure the scheme offered value for money to parents. We then produced the marketing collateral that was sent out to all parents, detailing the machines and optional extras available. All the parent enquiries were dealt with directly by EAC's experienced staff, this included arranging the payment directly with each parent.

All the orders were collated during the summer and then the machines were prepared with the schools software image and were delivered to the College for the beginning of term.



"I have been working with a member of the EAC team for over 8 years and the service that they offer to us and our parents is brilliant. They are always helpful and friendly and are a pleasant company to work with."

Andy Roberts (Deputy Network Manager),
The Cheltenham Ladies' College

Pupil Laptop Scheme

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